

## Course guide

# 280680 - 280680 - Maritime Legislation, Regulations and Economy

**Last modified:** 09/05/2023

<b>Unit in charge:</b>	Barcelona School of Nautical Studies	
<b>Teaching unit:</b>	742 - CEN - Department of Nautical Sciences and Engineering.	
<b>Degree:</b>	BACHELOR'S DEGREE IN NAUTICAL SCIENCE AND MARITIME TRANSPORT (Syllabus 2010). (Optional subject).	
<b>Academic year:</b> 2023	<b>ECTS Credits:</b> 6.0	<b>Languages:</b> English

## LECTURER

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<b>Coordinating lecturer:</b>	JAIME RODRIGO DE LARRUCEA
<b>Others:</b>	Segon quadrimestre: JAIME RODRIGO DE LARRUCEA - ERAS, GNTM

## PRIOR SKILLS

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This is an advanced course in maritime business and therefore is expected to have knowledge of the student seated Maritime Economy, Regulation of ship management and shipping. Likewise sense a basic knowledge of English. Materials, supplies and teaching are taught entirely in English.

## DEGREE COMPETENCES TO WHICH THE SUBJECT CONTRIBUTES

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### Specific:

1. Adequate knowledge of the concept of business, institutional and legal framework of the company. Organization and management of corporate finance firms and turtles.
2. Knowledge of technical English shipping.
3. Knowledge, use and application to ship the principles of the laws and regulations marina.
4. Knowledge, use and application of the ship from the principles of safety and security of the ship, fire fighting and survival, preventing and combating pollution.

## TEACHING METHODOLOGY

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Expository method, lectures, and student shared lectures according to the topic.  
Law & Business Cases studies.  
Encourage students to get their own views in front of different business scenarios and resolve legal problems.  
Encourage students to get always a proactive approach when handling and dealing with complex business situations.

## LEARNING OBJECTIVES OF THE SUBJECT

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The student knows and understands main contracts from shipping. Meet their legal and economic key.  
Knows the most important legal aspects of the maritime casualties (Collission, Salvage, General Average, etc.) and the impact against shipping bussines.  
The student knows the most common practical problems with customs in relation with the ship and the goods and resolved.  
The student knows and understands how the shipping market works.  
Is able to evaluate the shipping market segments and choice the target market  
Knows how to use the tools of the shipping market mix  
Is able to analyse the threats and opportunities in shipping economy

## STUDY LOAD

Type	Hours	Percentage
Hours small group	10,0	6.67
Guided activities	5,0	3.33
Self study	90,0	60.00
Hours medium group	15,0	10.00
Hours large group	30,0	20.00

**Total learning time:** 150 h

## CONTENTS

### Issue 1- Maritime transport contracts and management contracts. Multimodal transport.

#### Description:

Understand and manage the major shipping contracts and operation of the ship. Review of the most common problems. Multimodal transport

**Full-or-part-time:** 20h 40m

Theory classes: 7h

Practical classes: 3h 20m

Guided activities: 3h 20m

Self study : 7h

### Issue 2-Legal aspects of maritime casualties: Collisions, General Average, Pollution, Salvage.

#### Description:

Legal aspects of maritime casualties: Salvage, Collision, Pollution, general average, etc.

#### Related competencies :

CE5. Adequate knowledge of the concept of business, institutional and legal framework of the company. Organization and management of corporate finance firms and turtles.

CE11. Knowledge, use and application of the ship from the principles of safety and security of the ship, fire fighting and survival, preventing and combating pollution.

CE17. Knowledge, use and application to ship the principles of the laws and regulations marina.

CE6. Knowledge of technical English shipping.

**Full-or-part-time:** 12h

Theory classes: 5h

Self study : 7h

**Issue 3- Maritime Insurance. ILU Institute London Underwriters. Hulls & Machinery policies. Protection and Indemnity Clubs. SCOPIE Schedule. Claims and adjustments.**

**Description:**

Maritime Insurance. Spanish Policies and ILU London Clauses. Hulls and MACHINERY INSURANCE

**Related competencies :**

CE5. Adequate knowledge of the concept of business, institutional and legal framework of the company. Organization and management of corporate finance firms and turtles.

CE11. Knowledge, use and application of the ship from the principles of safety and security of the ship, fire fighting and survival, preventing and combating pollution.

CE17. Knowledge, use and application to ship the principles of the laws and regulations marina.

CE6. Knowledge of technical English shipping.

**Full-or-part-time:** 13h

Theory classes: 6h

Self study : 7h

**Issue 4-Tax Customs. European Customs Code. Import export formalities. Economic Operator.**

**Description:**

Theoretical and practical knowledge of customs formalities in the import and export of goods.

**Related competencies :**

CE5. Adequate knowledge of the concept of business, institutional and legal framework of the company. Organization and management of corporate finance firms and turtles.

CE11. Knowledge, use and application of the ship from the principles of safety and security of the ship, fire fighting and survival, preventing and combating pollution.

CE17. Knowledge, use and application to ship the principles of the laws and regulations marina.

CE6. Knowledge of technical English shipping.

**Full-or-part-time:** 13h

Theory classes: 6h

Self study : 7h

**Issue 5- Shipping market functioning, segments and choice of the target. Competitors knowledge and SWOT analysis.**

**Description:**

Description of the shipping market: segments and traffics. Business objectives. Analytical instruments

**Related competencies :**

CE5. Adequate knowledge of the concept of business, institutional and legal framework of the company. Organization and management of corporate finance firms and turtles.

CE11. Knowledge, use and application of the ship from the principles of safety and security of the ship, fire fighting and survival, preventing and combating pollution.

CE17. Knowledge, use and application to ship the principles of the laws and regulations marina.

CE6. Knowledge of technical English shipping.

**Full-or-part-time:** 15h 20m

Theory classes: 6h

Practical classes: 3h

Guided activities: 3h 20m

Self study : 3h

#### Issue 6- Strategies, objectives, goals and measures in the shipping business.

**Description:**

Business strategies in the maritime business.

**Related competencies :**

CE5. Adequate knowledge of the concept of business, institutional and legal framework of the company. Organization and management of corporate finance firms and turtles.

CE11. Knowledge, use and application of the ship from the principles of safety and security of the ship, fire fighting and survival, preventing and combating pollution.

CE17. Knowledge, use and application to ship the principles of the laws and regulations marina.

CE6. Knowledge of technical English shipping.

**Full-or-part-time:** 13h

Theory classes: 6h

Self study : 7h

#### Issue 7-The stages of Bussiness Development implementation in shipping companies: analysis, diagnosis, planning, organization, implementation and control of shipping business processes.

**Description:**

Knolege of the stages of Business Development implementation in shipping companies: analysis, diagnosis, planning, organization, implementation and control of shipping business processes.

**Related competencies :**

CE5. Adequate knowledge of the concept of business, institutional and legal framework of the company. Organization and management of corporate finance firms and turtles.

CE11. Knowledge, use and application of the ship from the principles of safety and security of the ship, fire fighting and survival, preventing and combating pollution.

CE17. Knowledge, use and application to ship the principles of the laws and regulations marina.

CE6. Knowledge of technical English shipping.

**Full-or-part-time:** 13h

Theory classes: 6h

Self study : 7h

#### Issue 8- The 8P's of the shipping marketing mix

**Description:**

Comercial Keys of Shipping Business

**Related competencies :**

CE5. Adequate knowledge of the concept of business, institutional and legal framework of the company. Organization and management of corporate finance firms and turtles.

CE11. Knowledge, use and application of the ship from the principles of safety and security of the ship, fire fighting and survival, preventing and combating pollution.

CE17. Knowledge, use and application to ship the principles of the laws and regulations marina.

CE6. Knowledge of technical English shipping.

**Full-or-part-time:** 13h

Theory classes: 6h

Self study : 7h



## GRADING SYSTEM

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Short-term test for continuous assessment (40%)

Final Test (60%)

The final mark is the sum of the following partial qualifications:

Final mark = 0.60 Npf + 0.40 Nac

Reevaluation: general overall exam in one week after (estimated)

Npf: final test mark

Nac: continuous evaluation mark

## EXAMINATION RULES.

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The professor can moderate the note by the presentation of partial works.

## BIBLIOGRAPHY

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### Basic:

- Gabaldón García, José Luis. Manual de derecho de la navegación marítima. 3a ed. Madrid: Marcial Pons, 2006.
- Schoenbaum, Thomas J. Admiralty and maritime law. 5th ed. St. Paul (Minn.): Thomson Reuters, 2012. ISBN 9780314911575.
- Hill, Christopher. Maritime law. 5th ed. London: LLP, 2003. ISBN 185978836X.
- Stopford, Martin. Maritime economics. 3a ed. Londres: Routledge, 2009. ISBN 9780415275583.
- Plomaritou, E. Marketing of shipping companies : a tool for improvement of chartering policy. Athens: Stamoulis Publications, 2008. ISBN 9789603517306.
- Kotler, Philip; Keller, Kevin Lane. Marketing management [on line]. 16th ed. Londres: Pearson Education, 2022 [Consultation: 28/07/2023]. Available on : <https://ebookcentral-proquest-com.recursos.biblioteca.upc.edu/lib/upcatalunya-ebooks/detail.action?pq-origsite=primo&docID=6796149>. ISBN 9781292405100.