

# Course guides 220569 - 220569 - English for Management

Last modified: 22/04/2021

Unit in charge: Terrassa School of Industrial, Aerospace and Audiovisual Engineering

**Teaching unit:** 736 - PE - Department of Engineering Design.

Degree: MASTER'S DEGREE IN MANAGEMENT ENGINEERING (Syllabus 2012). (Optional subject).

Academic year: 2021 ECTS Credits: 3.0 Languages: English

#### **LECTURER**

Coordinating lecturer: Teresa MORERA ESCUDE

Others:

### **DEGREE COMPETENCES TO WHICH THE SUBJECT CONTRIBUTES**

#### Generical:

1. Ability to effectively communicate their findings, knowledge and concluding reasons to skilled and unskilled audiences, clearly and unambiguously.

### **TEACHING METHODOLOGY**

This course integrates listening, talking, reading and some writing. Assignments are an important part of the course. They may include: tape-recording yourself; reading articles/case studies; writing formal letters, emails, etc. You will also have several group assignments that will require you to meet with classmates outside of class; their purpose is to help you practice some of the critical skills you need to successfully participate as a member of a team in the business world.

### **LEARNING OBJECTIVES OF THE SUBJECT**

- Develop the interpersonal skills needed to conduct business in an English-speaking culture.
- -Learn the language required for meetings, interviews, negotiation and other business interactions
- Gain awareness of the type of business communication. Students will analyze and adapt to the different levels of formality, tone and style according to a given situation.

### **STUDY LOAD**

Туре	Hours	Percentage
Hours large group	8,0	10.67
Hours medium group	3,0	4.00
Guided activities	16,0	21.33
Self study	48,0	64.00

Total learning time: 75 h



### **CONTENTS**

### Module I. Contextualizing business communication

#### **Description:**

- audiences, purposes, registers,
- -spoken and written communication

You will practice a variety of skills and strategies aimed at improving your fluency and ability to choose the appropriate tone and formality level for the situation

#### **Related activities:**

Exercices

**Full-or-part-time:** 10h Theory classes: 4h Self study: 6h

### Module III. Spoken communication in business and management

### **Description:**

- Enquiring, complaining, apologizing over the telephone to solve problems.
- Meetings: the language of meetings
- Oral Presentations

#### Related activities:

Case Study reading: the case study will provide the background against which students will assume different roles in a fictional meeting. They will then have to write the Minutes and/or short emails

**Full-or-part-time:** 25h Theory classes: 6h Guided activities: 2h Self study: 17h

### Module II. Written communication in business and management

### **Description:**

- Writing memos and formal letters

### Related activities:

Reading a Case Study and from it, write up a formal letter of inquiry/ complaint and a memo.

Full-or-part-time: 15h Theory classes: 6h Self study: 9h

# Module IV. Job-seeking activities

### **Description:**

- CV and cover letter: CV checking and cover letter drafting
- Preparing for a job interview. (Listening and role-play speaking).

### **Related activities:**

Analyse and choose different CV and cover letter formats. Writing the docs  $% \left( 1\right) =\left( 1\right) \left( 1\right)$ 

**Full-or-part-time:** 25h Theory classes: 7h Self study: 18h



## **GRADING SYSTEM**

Final Exam: 50 %

Active Participation in class (listening and speaking) and submission of intranet activities: 25 %

Intranet mandatory tasks (activities to-be-graded in every module): 25 % .